

Frankfurt, June 1st, 2023

Dear Valuable supplier,

I hope this letter finds you well. On behalf of the KION Group, I would like to emphasize our dedication to sustainability and our strong desire to collaborate with suppliers who share our vision of environmental and social responsibility and actively strive to minimize their environmental impact.

For years, we have been deeply committed to protecting the environment and promoting the health and social well-being of people around the world. Our KION 2027 strategy places sustainability at its core, and as a result, we have been collaborating with our business partners globally to create, manufacture, and offer appealing sustainable products and solutions. Our aim is to enhance environmental sustainability, support the net-zero goal, and ensure that every aspect of our value chain meets internationally defined standards for human dignity and working conditions.

This is why KION has established a dedicated board position focusing on sustainability. Valeria Gargiulo, our Chief People & Sustainability Officer (CPSO), fully embraces the importance of sustainability as an integral part of KION's philosophy. With a mission to lead the material handling industry in sustainable development, she is committed to ensuring KION's success and resilience while also serving as a trusted partner for both customers and suppliers.

Our Sustainability Report 2022 outlines eight action fields to which the KION Group has made a firm commitment. We recognize that our supply chain and our valued suppliers play a pivotal role in our sustainability endeavors. However, achieving these goals necessitates collaboration and mutual effort.

Our aim is to foster a mutually beneficial relationship built on shared values, transparency, and open communication. Transparency of information is therefore crucial to a successful sustainability journey.

I kindly request your support in our ongoing efforts by providing the necessary information when requested by our teams. This will enable us to assess the alignment of our values, explore potential collaborative opportunities and advancements, and ensure compliance while initiating improvements wherever necessary. Your cooperation will greatly contribute to our shared commitment to sustainability and drive positive change.

We are also committed to supporting our suppliers in their sustainability journey by providing resources, guidance, and opportunities for collaboration. Together, we can work towards the collective achievement of our sustainability objectives.

We believe that by working together with our business partners, we can make a significant and positive impact on the environment and social wellbeing while achieving our collective business goals.

Thank you for considering our commitment to sustainability. We look forward to the opportunity to collaborate with your company to drive positive change, improve environmental outcomes, and contribute to a more sustainable future.

Best wishes

Signed by Mark Grosse

Executive Vice President Global Procurement

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