

**Investor Relations**

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**CEO:** Rob Smith  
**CFO:** Christian Harm

**Master Data KION Group**

Instrument category	Bearer shares without par value
ISIN	DE000KGX8881
Registered Capital	131.198.647
Authorized Capital	131.198.647
Voting Rights	1 share = 1 right

**Company Details**

The KION Group is one of the world's leading providers of industrial trucks and supply chain solutions. Its full spectrum of services includes industrial trucks, such as forklift trucks and warehouse trucks, as well as integrated automation technologies and software solutions for the optimization of supply chains — including all related services. The KION Group's solutions ensure the smooth flow of materials and information in customers' warehouses, production plants, and distribution centres in over 100 countries.

**Shareholder Structure in %**

Weichai Power	46.5
T.Rowe Price	4.5
BlackRock, Inc.	2.3
Vanguard Group, Inc.	2.1
Dimensional Fund Advisors	1.9

**Fundamentals**

In €m	2023	2022	2021
Oder Intake	10,850	11,671	12,482
Revenue	11,434	11,136	10,294
Adjusted EBIT	791	292	842
ROCE (in %)	7.7	2.9	9.1
Earnings per share (€)	2,33	0.75	0.27
Dividend per share (€)	0.70	0.19	1.50
Free Cashflow	715	-716	544
Net debt	1,211	1,671	568
Net Working Capital	2,009	2,050	1,192

**Investment Highlights**

**Attractive markets** – need for intralogistics solutions fueled by structural trends and demand drivers e.g. labour scarcity, demographics, need for sustainable solutions and faster delivery requirements

**One of the global leaders** – well positioned to outperform the material handling market by driving customer centricity, innovation and investments into new technologies

**Capitalize on attractive areas of growth** – focus on strategic investments into regional coverage, manufacturing footprint, product and software portfolio

**Margin upside potential** – value creation through integrated solutions, agility, scale efficiencies and synergies

**Resilient & sustainable business model** – KION has an integrated sustainable business model with high contribution from the recurring services business

**Financial Calendar 2024 / 2025**

Quarterly statement Q3 2024	30.10.2024	Annual General Meeting	May 2025
Annual report 2024	29.02.2024	Interim report Q2 2025	30.07.2025
Quarterly statement Q1 2025	25.04.2024	Quarterly statement Q3 2025	30.10.2025