

Frankfurt am Main, April 30, 2026

## KION with positive start into 2026 – strong order intake

- Order intake significantly increases to € 2.985 billion (Q1 2025: € 2.706 billion)
- Revenue with € 2.771 billion close to previous year's level (Q1 2025: € 2.788 billion)
- Adj. EBIT increases to € 205.2 million (Q1 2025: € 195.5 million)
- Adj. EBIT margin improves to 7.4 percent (Q1 2025: 7.0 percent)
- Positive free cash flow of € 47 million (Q1 2025: € 30 million)
- Strategic investment in ZIKOO Robotics, a leading provider of warehouse robotics
- Outlook 2026 confirmed

Frankfurt am Main, April 30, 2026 – KION had a positive start into the financial year 2026, in line with its expectations. Order intake rose significantly in an environment of major geopolitical uncertainties. Adjusted EBIT and adjusted EBIT margin increased noticeably year-on-year. Revenue in Q1 2026 was close to previous year's level.

“KION had a positive start in 2026, with order intake and profitability increasing in both operating segments. In an environment of rising geopolitical uncertainties, KION proves resilience: We confirm our outlook for 2026,” says Rob Smith, CEO of KION. “In the first quarter, we drove our ecosystem partnerships forward with Siemens, NVIDIA and Accenture and achieved significant progress in developing innovative, physical AI solutions for our customers.”

### Financial Results

At € 2.985 billion (Q1 2025: € 2.706 billion), **order intake on Group level** grew significantly year-on-year and remained broadly unaffected by the Iran war. Order intake at **Industrial Trucks & Services** rose by 4.2 percent to € 2.041 billion (Q1 2025: € 1.958 billion). The number of industrial trucks ordered rose by 11.3 percent to 72,600, benefiting from significant growth in counterbalance trucks and warehouse equipment. The increase in new business contained pull-forward effects related to the price increases announced for early April 2026 intended to offset rising costs resulting from the Iran war. The service business declined slightly year-on-year.

Order intake in the **Intelligent Automation Solutions** segment increased significantly by 25.9 percent to € 951.2 million (Q1 2025: € 755.7 million). Project business (Business Solutions) recorded a significant upturn compared to the first quarter of 2025 driven by improved market dynamics and achieved a strong increase in orders among pure-play e-commerce and other customer segments. The service business continued to perform robustly.

**Group revenue** in the first quarter of 2026 was € 2.771 billion, roughly on par with the prior-year period (Q1 2025: € 2.788 billion). In the **Industrial Trucks & Services** segment, revenue fell by 4.9 percent to € 2.012 billion (Q1 2025: € 2.116 billion). New business noticeably declined in revenue due to the lower order backlog from the previous year. Service business was slightly down year-on-year. Revenue in the **Intelligent Automation Solutions** segment increased by 11.7 percent in the first quarter to € 768.1 million (Q1 2025: € 687.7 million). Project business (Business Solutions) achieved a significant increase driven by the improved order book.

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**Adjusted EBIT** on Group level increased to € 205.2 million (Q1 2025: € 195.5 million), corresponding to an **adjusted EBIT margin** of 7.4 percent (Q1 2025: 7.0 percent). Adjusted EBIT in the **Industrial Trucks & Services** segment declined slightly to € 182.9 million (Q1 2025: € 185.5 million), with an improved adjusted EBIT margin of 9.1 percent (Q1 2025: 8.8 percent). The lower revenue volume was compensated by cost savings from last year's efficiency program. At € 46.2 million, **Intelligent Automation Solutions** significantly increased adjusted EBIT year-on-year (Q1 2025: € 36.4 million) and achieved an adjusted EBIT margin of 6.0 percent (Q1 2025: 5.3 percent) driven by the increased earnings contribution from the project business.

With € 92.2 million (Q1 2025: € -46.9 million), **net income** improved significantly – the result of Q1 2025 had been heavily impacted by one-time expenses related to the efficiency program. At € 47 million (Q1 2025: € 30 million), **free cash flow** was positive despite the variable compensation paid out in the first quarter and payments relating to the efficiency program.

### **Strategic investment in ZIKOO Robotics, a leading provider of warehouse robotics**

KION today announces a strategic equity investment of 35 percent in ZIKOO Robotics, a leading provider of pallet storage robotics based in China. The company offers a range of solutions, including six-way shuttles and omnidirectional stacker robots, as well as an integrated software platform.

The investment marks a significant step in KION's strategy to build an ecosystem of automation technology partners. With their expanded portfolio of automated warehouse solutions, both companies will deliver warehouse offerings that provide higher efficiency, better space utilization and greater flexibility for their customers.

### **Outlook**

KION has made a positive start to 2026. Nevertheless, the current geopolitical situation as a result of the war in Iran may take its toll on the global economy, causing energy, transportation, and material costs to rise across global supply chains. KION therefore carried out commercial and operational measures in the reporting period to limit associated cost impact.

The Executive Board of KION GROUP AG confirms the outlook for 2026 that was published in February. This assessment of the anticipated performance of the Group and its operating segments is contingent on the current geopolitical situation not giving rise to additional material adverse impacts.

### Outlook 2026

in million €	KION Group		Industrial Trucks & Services		Intelligent Automation Solutions	
	2025	Outlook 2026	2025	Outlook 2026	2025	Outlook 2026
Revenue <sup>1</sup>	11,297.2	11,400 – 12,300	8,272.5	8,200 – 8,800	3,071.4	3,200 – 3,500
Adjusted EBIT <sup>1</sup>	788.6	850 – 1,040	721.8	765 – 885	183.2	200 – 280
Free cash flow <sup>2</sup>	709.5	430 – 570	–	–	–	–
ROCE	7.7%	8.3% – 9.7%	–	–	–	–

1 Disclosures for the Industrial Trucks & Services and Intelligent Automation Solutions segments also include intra-group cross-segment revenue and effects on EBIT.

2 The outlook 2026 was prepared in accordance with the definitional adjustment of the key performance indicator free cash flow.

### Key performance indicators for KION and its two operating segments for the first quarter ended March 31, 2026

in mil. €	Q1 2026	Q1 2025	Diff
<b>Revenue</b>	<b>2,771</b>	<b>2,788</b>	<b>-0.6%</b>
Industrial Trucks & Services	2,012	2,116	-4.9%
Intelligent Automation Solutions	768	688	11.7%
<b>Adjusted EBIT<sup>1</sup></b>	<b>205</b>	<b>196</b>	<b>5.0%</b>
Industrial Trucks & Services	183	186	-1.4%
Intelligent Automation Solutions	46	36	27.0%
<b>Adjusted EBIT margin<sup>1</sup></b>	<b>7.4%</b>	<b>7.0%</b>	
Industrial Trucks & Services	9.1%	8.8%	
Intelligent Automation Solutions	6.0%	5.3%	
<b>Order Intake</b>	<b>2,985</b>	<b>2,706</b>	<b>10.3%</b>
Industrial Trucks & Services	2,041	1,958	4.2%
Intelligent Automation Solutions	951	756	25.9%
<b>Net Income</b>	<b>92</b>	<b>-47</b>	<b>&gt; 100.0%</b>
<b>ROCE<sup>2</sup></b>	<b>7.9%</b>	<b>8.4%</b>	
<b>Earnings per Share (in €) undiluted<sup>3</sup></b>	<b>0.69</b>	<b>-0.36</b>	<b>&gt; 100.0%</b>
<b>Free Cash Flow<sup>4</sup></b>	<b>47</b>	<b>30</b>	<b>58.5%</b>
<b>Employees<sup>5</sup></b>	<b>41.974</b>	<b>42.175</b>	<b>-0.5%</b>

1 Adjusted for effects of purchase price allocations as well as non-recurring items.

2 ROCE is calculated as the ratio of adjusted EBIT on an annualized basis to the average capital employed for the past five quarterly reporting dates.

3 Net income attributable to shareholders of KION GROUP AG: € 89.9 million (Q1 2025: € -47.8 million).

4 Free cash flow is defined as cash flow from operating activities plus cash from investing activities.

5 Number of full-time equivalents incl. apprentices excl. inactive employees as of respective balance sheet date December 31.

## The Company

KION is shaping world trade – globally, regionally, locally – empowering its customers to unlock the full potential of their supply chains: efficient, smart, sustainable, and reliable with real-time traceability and high delivery speed. The company’s full spectrum of services includes industrial trucks, integrated automation technologies, AI-based solutions, and software as well as all related services. KION’s supply chain solutions enable the smooth flow of materials and information in our customers’ warehouses, production plants, and distribution centers in over 100 countries worldwide.

The MDAX listed group is the largest manufacturer of industrial trucks in the EMEA region based on the number of units sold in 2024. Based on revenue for the year 2024, KION is the leading overseas manufacturer in China, and including domestic manufacturers, the third-largest supplier there. In the warehouse automation market, KION is the world’s leading provider based on 2024 revenue.

At the end of 2025, more than 2.0 million industrial trucks of KION were in use by customers from all manner of sectors and of varying sizes on six continents. The group currently has more than 42,000 employees and generated revenue of approx. € 11.3 billion in the 2025 financial year.

You can access up-to-date image material for the KION Group via our image database <https://kionmediacenter.canto.global/v/MediaCenter/> as well as on our respective brands’ websites.

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### Disclaimer

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