

## Virtual Annual General Meeting of KION GROUP AG on July 16, 2020

### Postal vote / Authorization and instructions to the proxies of the Company

<b>Number of registration confirmation (HV-Ticket):</b> _____	<b>Name / Company:</b> _____ <b>First name:</b> _____ (for nat. persons) _____ <b>E-Mail-address:*</b> _____
<b>Number of shares:</b> _____	
<b>Phone number:*</b> _____ <small>*optional information</small>	

By **July 15, 2020, 18:00 hours (CEST) at the latest** (receipt by the Company) to:

**KION GROUP AG**  
 c/o Better Orange IR & HV AG  
 Haidelweg 48  
 81241 Munich  
 Germany

or by **e-mail:** KION@better-orange.de  
 or by **fax:** +49 (0) 89 889 690 655

**Please mark clearly:** (If the selection is missing or not clear, postal voting will be assumed. If declarations concerning the granting, amendment or revocation of votes by postal vote or of authorizations and instructions to the proxies are received via several of the possible transmission channels of the Company's mail, fax, e-mail and online service on the Internet, the last declaration received by the deadline shall be deemed binding.)

- I/We exercise my/our voting rights in respect of the virtual Annual General Meeting on 16 July 2020 by postal vote as marked below.** Earlier votes and powers of attorney/instructions to proxies received by the Company are hereby revoked.
- I/We hereby authorize the Company's proxies, Mr. Torsten Fues and Mr. Harald Hoßfeld, both employees of Better Orange IR & HV AG, both resident in Munich, to represent and exercise the voting rights for the virtual Annual General Meeting on July 16, 2020 as indicated below.** Previously issued powers of attorney and instructions to the Company's proxies are hereby revoked.

Voting by postal vote or instruction on an agenda item	YES <sup>1</sup>	NO
2. Resolution on the appropriation of the balance sheet profit for the 2019 financial year	<input type="checkbox"/>	<input type="checkbox"/>
3. Resolution on the ratification of the actions of the Executive Board of KION GROUP AG for the 2019 financial year	<input type="checkbox"/>	<input type="checkbox"/>
4. Resolution on the ratification of the actions of the Supervisory Board of KION GROUP AG for the 2019 financial year	<input type="checkbox"/>	<input type="checkbox"/>
5. Resolution on the appointment of the auditor of the annual financial statements and the auditor of the consolidated financial statements for the 2020 financial year as well as the auditor for the review of the half-yearly financial statements	<input type="checkbox"/>	<input type="checkbox"/>
6. Election of Supervisory Board members		
6.1 Mr. Jiang Kui	<input type="checkbox"/>	<input type="checkbox"/>
6.2 Ms. Dr. Christina Reuter	<input type="checkbox"/>	<input type="checkbox"/>
6.3 Mr. Hans Peter Ring	<input type="checkbox"/>	<input type="checkbox"/>
6.4 Ms. Xu Ping	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> In accordance with the resolution proposals of the Executive Board published in the Federal Gazette on June 9, 2020

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|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
| 7. Resolution on the creation of a new Authorized Capital 2020, and the corresponding amendment of the Articles of Association                                                                                                                | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. Resolution on the creation of a new authorization to issue bonds with warrants or convertible bonds or participation rights, the creation of a new Contingent Capital 2020, and the corresponding amendment of the Articles of Association | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Resolution on the amendment of the corporate purpose and corresponding amendment of the Articles of Association                                                                                                                            | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. Resolution on a clarification regarding the Supervisory Board remuneration, and corresponding amendment to the Articles of Association                                                                                                    | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. Resolution on the consent for a Domination and Profit and Loss Transfer Agreement between KION GROUP AG as the controlling enterprise and Dematic Holdings GmbH as the dependent company                                                  | <input type="checkbox"/> | <input type="checkbox"/> |

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Place

Date

Signature(s) or other conclusion of the declaration

**Please make sure to send this and the page before together!**

## NOTES ON POSTAL VOTING / ISSUING POWER OF ATTORNEY AND INSTRUCTIONS TO THE PROXIES OF THE KION GROUP AG

You can vote by postal vote or authorize the Company's proxies appointed by KION GROUP AG, Mr. Torsten Fues and Mr. Harald Hoßfeld, both of whom are employees of Better Orange IR & HV AG, Munich, with registered offices in Munich, to vote on your behalf. The proxies are only authorized to vote by your authorization to the extent that you have **expressly instructed** them to vote on the individual resolutions proposed by the management on the agenda items. The proxies are obliged to vote on the published proposals for resolutions of the management in accordance with your instructions. The following options are available to you for postal votes and for appointing the above-mentioned proxies using the form "Postal vote / Authorization and instructions to the proxies of the Company":

### Mailing, fax or e-mail of the postal vote or authorization and instructions to the proxies of KION GROUP AG

For this purpose, please use the form "Postal Vote / Authorization and instructions to the proxies of the Company". Carry out the postal vote or authorize the above-mentioned proxies of KION GROUP AG and instruct them on how to exercise your voting rights on the resolutions proposed by the management. Then send (by post, fax or e-mail) your vote or your "Authorization and instructions", stating your AGM ticket number, direct to the following address:

- By mail to: **KION GROUP AG**  
**c/o Better Orange IR & HV AG**  
**Haidelweg 48**  
**81241 Munich**
- or by fax to the following number: **+49 (0) 89 889 690 655**  
or by e-mail to: **KION@better-orange.de**

Alternatively, you can use the password-protected Internet service for the Annual General Meeting on the Company's website at [www.kiongroup.com/hv/](http://www.kiongroup.com/hv/) in accordance with the procedure provided there.

### Important notes:

Please note that shareholders are only entitled to exercise their voting rights by postal vote and to issue powers of attorney and instructions to the proxies of KION GROUP AG after registering in due form and time. You can submit the completed form together with your registration or by giving your AGM ticket number by July 15, 2020, 18:00 hours (CEST) (receipt by the Company). If declarations regarding the granting, amendment or revocation of voting rights by postal vote or powers of attorney and instructions to the proxies are received by several of the possible transmission channels of the Company's mail, fax, e-mail and online service on the Internet, the last declaration received in due time shall be deemed binding. The appointment of the Company's proxies for the purpose of filing an objection and submitting motions and questions is excluded. Even after voting by postal vote or granting a power of attorney to the proxies of the Company, you are still entitled to use the password-protected Internet Service with all the rights and options offered there in accordance with the procedure provided there until the end of the virtual Annual General Meeting on July 16, 2020.

For questions regarding postal voting and proxy voting, please contact our  
**Annual General Meeting hotline**  
Monday to Friday, except on public holidays, between 09:00 and 17:00  
available under **+49 (0) 89 889 690 620**